



**2017-2018
ANNUAL REPORT**

LIVE UNITED

**United Way
of Denton County, Inc.**

UnitedWayDenton.org



DEAR FRIENDS,

On behalf of the United Way of Denton County Board of Directors, thank you for joining our efforts to improve and transform lives across Denton County. This year Denton County collaborated to provide a much-needed hand up for many of our neighbors.

With leadership from United Way of Denton County, our community:

- **Worked together to recover a two-year Emergency Solutions Grant resulting in \$1.2 million of critical state funding to move people experiencing homelessness to housing in Denton County (page 5);**
- **Built a process to track homelessness, squeeze out inefficiencies, and pool resources to create a system of prevention and intervention for the most vulnerable in Denton County (page 5);**
- **Celebrated one year of service for the Denton County Veterans Center assuring effective and integrative care for Veterans in crisis and their families, including the Veteran Community Navigator program (page 5);**
- **Returned a record number of tax refunds for low to moderate income families in Denton County totaling \$2.1 million through VITA (page 4);**
- **Realized over \$520,000 in federal, state and local government funding to build capacity to improve lives in Denton County (page 4-5);**
- **Recognized a growing Denton County equals increased needs, prompting the launch of a capital campaign for the Improving Lives Community Complex to serve people in need today and well into the future (page 3).**

Change does not happen alone. We accomplished all this and more because of your investment in United Way of Denton County. Your gifts continue to help neighbors transition from situations of crisis to lives of self-sufficiency.

United Way of Denton County celebrates 65 years of service in 2018. As we look towards the future, **thank you** for helping us meet the ever-changing needs of our community.

Lyle Dresher
2017-2018 Board Chair
United Way of Denton County, Inc.

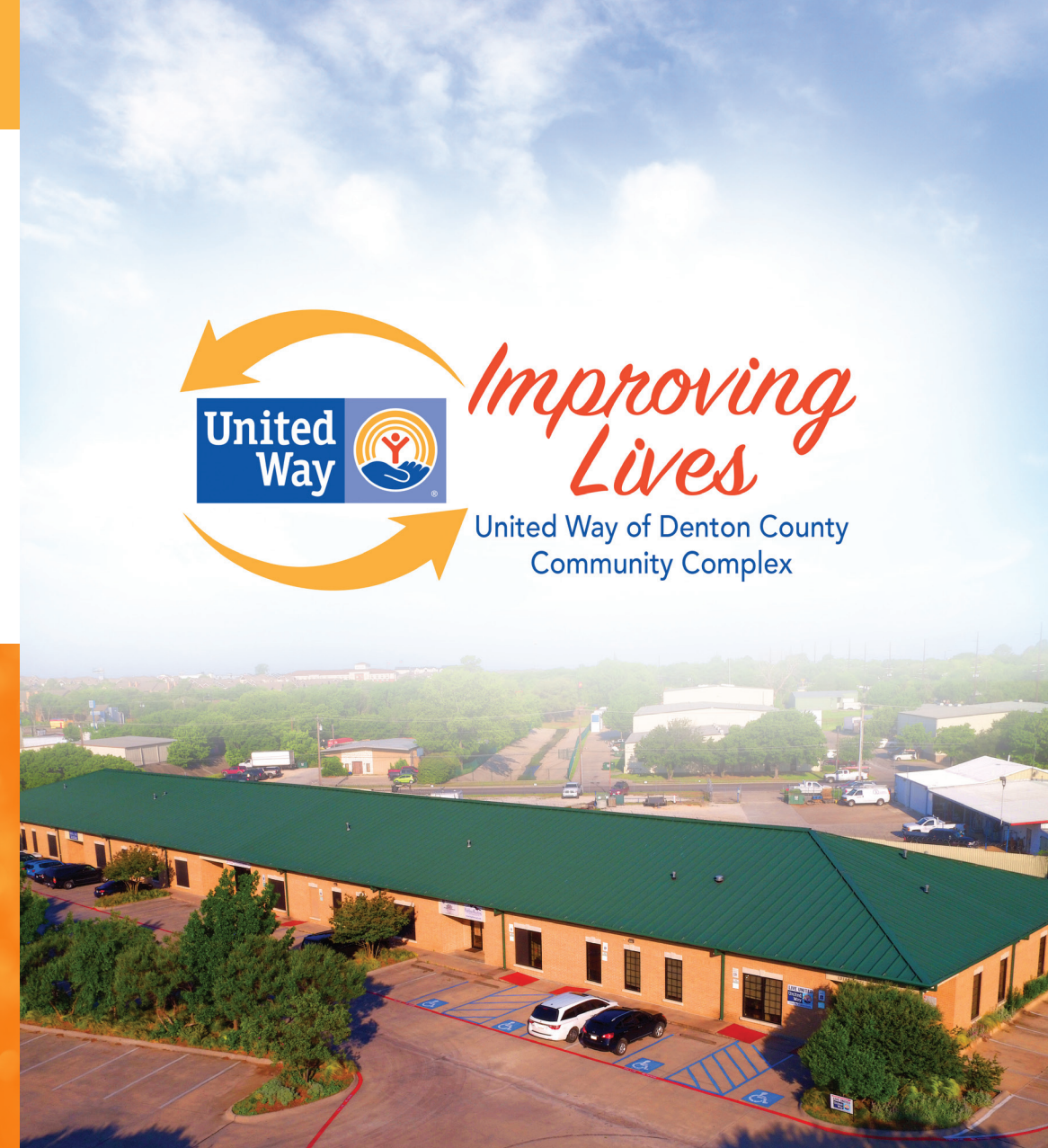
Gary Henderson
President & CEO
United Way of Denton County, Inc.



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“YOUR GIFTS CONTINUE TO
HELP NEIGHBORS
TRANSITION FROM SITUATIONS
OF CRISIS TO LIVES OF
SELF-SUFFICIENCY.”



The United Way of Denton County Community Complex will be more than the “United Way” building – it will be a building for the community. When you support this campaign, you are investing in the people of Denton County.

RENOVATION PROJECT

Until recently, United Way of Denton County (UWDC) leased a 4,870 sq. ft. office suite on Teasley Lane which was shared in collaboration with partner agencies, Collective Impact Initiatives, daily operations, and fundraising. Between the multiple uses and the limited space, capacity for further collaboration was limited.

A United Way of Denton County Leadership donor gave UWDC the opportunity to purchase the entire Teasley Lane building (24,000 sq. ft.), which immediately doubled our current space. In addition, long-term tenants in the remaining half of the building provide income to offset the UWDC mortgage. This purchase delivered immediate overcrowding relief while allowing for future expansion to better serve the community.

A capital campaign is underway to renovate and thus transform this 12,000 sq. ft. space into the United Way of Denton County Community Complex to accommodate the growing needs of Denton County today and into the future.

The Community Complex will be just that, a community resource with many uses. Additional conference rooms and an expanded training room will allow for increased multi-use collaborations and partnerships with local colleges & universities, nonprofits, governments, community groups, and volunteers to expand services to improve more lives in Denton County.

OUR WORK BY THE NUMBERS



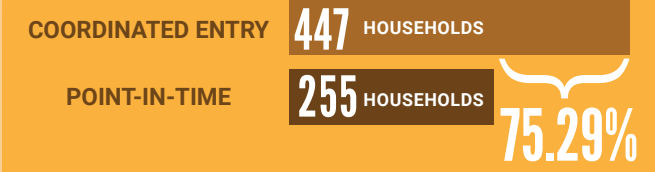
CHILDREN & FAMILIES



# OF RETURNS PREPARED	TOTAL TAX REFUND
2015 1300	2015 \$1,852,355
2016 1400	2016 \$2,045,576
2017 1570	2017 \$2,145,418



HOMELESSNESS



Our collaborative Coordinated Entry process identifying Denton County individuals experiencing homelessness charted a 75.29% increase in need from the traditional one-day homeless Point-In-Time count.



Participating in our Coordinated Entry Process.



Through our collective impact work, we were able to bring

\$45,000

in grants and program funds to offer mental health training and promote awareness (non-donor dollars)

51

INDIVIDUALS TRAINED

United Way of Denton County



MENTAL HEALTH

Through our collective impact work, we were able to bring

\$73,000

in grants and program funds to help Veterans & their families in Denton County (non-donor dollars)

344

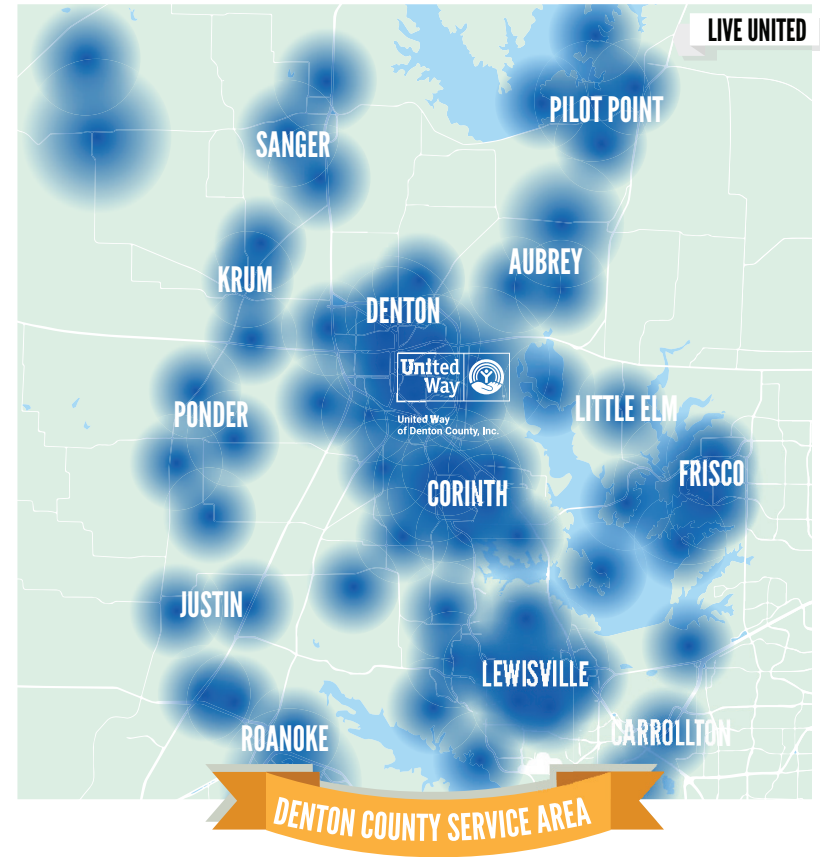
VETERANS SERVED BY

FROM APRIL 2017 TO APRIL 2018



VETERANS & THEIR FAMILIES

CITY	SERVICES PROVIDED
AUBREY, CROSS ROADS, SURROUNDING AREAS	1,332
CARROLLTON	999
COPPER CANYON, DOUBLE OAK, HIGHLAND VILLAGE	1,043
CORINTH	2,156
DENTON	10,302
DISH, JUSTIN	645
FLOWER MOUND	2,302
FRISCO	915
HICKORY CREEK, LAKE DALLAS	613
KELLER, ROANOKE, TROPHY CLUB, WESTLAKE	342
KRUM	539
LAKWOOD VILLAGE, LITTLE ELM, OAK POINT	1,828
LEWISVILLE/THE COLONY	1,523
NORTHLAKE	1
PILOT POINT	364
PONDER	278
SANGER	788
SHADY SHORES	896
OTHER DENTON COUNTY	864



PARTNER AGENCIES

- Big Brothers Big Sisters Lone Star
- Boy Scouts of America, Longhorn Council
- Camp Sweeney
- Children's Advocacy Center for Denton County
- Communities In Schools of North Texas, Inc.
- CASA of Denton County, Inc.
- Denton Christian Preschool
- Denton City County Day School
- Denton County Friends of the Family
- Fred Moore Day Nursery School, Inc.
- Girl Scouts of Northeast Texas
- Giving HOPE, Inc.
- Health Services of North Texas, Inc.
- Interfaith Ministries of Denton, Inc.
- Pilot Point Goodfellows
- Retired & Senior Volunteer Program (RSVP)
- The Salvation Army, Denton Corps
- Special Abilities of North Texas
- SPAN, Inc. & Meals On Wheels

IMPACT GRANT RECIPIENTS

- Denton County Homelessness Leadership Team
- MHMR of Denton County
- Monsignor King Outreach Center
- Sanger ISD Student Outreach
- Ranch Hand Rescue
- Youth & Family Counseling

2017-2018

GIVING HONOR ROLL

- \$250,000 +**
 - Denton Housing Authority
 - Peterbilt Motors
 - Bank of America
 - Bill Utter Ford
 - Car Toys
 - Cities for Financial Empowerment
 - Denton Supportive Housing Project, Inc.
 - Denton Benefit League
 - Energy Future Holding Corp.
 - ExxonMobil
 - Guaranty Bank & Trust, N.A.
 - Independent Bank Denton
 - Inwood National Bank
 - James Wood Autopark
 - JP Morgan Chase
 - La Quinta Inns & Suites
 - Links Construction
 - Orison Holdings, LLC
 - PepsiCo
 - Title Resources
 - Toyota of Denton
 - Health Care Service Corporation
 - Hicks Lightning Protection
 - Honda of Denton
 - Huffines Kia Subaru Denton
 - Illinois Tool Works
 - Illustrative Depictions
 - Jim McNatt Auto
 - John E. Baines, P.C.
 - Johnson Controls
 - Kirk Securities Corporation
 - KPMG LLP
 - Kwik Kar Lube & Tune
 - Liberty Mutual
 - Little Guys Movers
 - Low Voltage Solutions, Inc.
 - Macy's
 - Medical Center of Plano
 - Mobius Financial Advisors
 - North Central Texas College - Corinth
 - NTX Roofing
 - O'Reilly Auto Parts
 - Phoenix I Restoration & Construction
 - Pioneer Natural Resources Co.
 - Raytheon
 - Ready Rosie
 - Rudy's "Country Store"
 - Sabre Holdings
 - Sante Center For Healing
 - Sawko & Burroughs, P.C.
 - Seven Mile Café, LLC
 - Smurfit Kappa
 - State Farm Insurance
 - Texas Tech Health Sciences Center
 - Tippen Steel Services
 - Town of Flower Mound
 - Transamerica Life Insurance
 - Trinity Industries, Inc.
 - UMB Bank
 - United Supermarkets
 - University Behavioral Health
 - University of North Texas
 - UNT System Administration
 - US Bank
 - Velocity Physical Therapy
 - Wal-Mart Distribution Center
 - Webster Bank
- \$100,000-\$249,999**
 - Texas Health and Human Services
 - QuikTrip
- \$50,000-\$99,999**
 - Denton Independent School District
 - DATCU Credit Union
 - Sally Beauty Company
 - Safran Electrical & Power
 - United Parcel Service
- \$25,000-\$49,999**
 - City of Denton
 - City of Lewisville
 - Wells Fargo
 - Morrison Milling Company
 - First State Bank
 - Lake Dallas Independent School District
 - Securus Technologies, Inc.
 - University of North Texas
- \$10,000-\$24,999**
 - Burlington Northern Santa Fe Fd.
 - Denton County
 - Denton Record Chronicle
 - First United Bank
 - HOLT CAT
 - IBM
 - Internal Revenue Service
 - Lewisville Independent School District
 - Medical City Denton
 - Merki & Associates, P.C.
 - Northwest Independent School District
 - PointBank
 - Target
 - Target Distribution Center - Denton
 - Texas Woman's University
 - Texas Health Presbyterian Hospital Denton
- \$5,000-\$9,999**
 - AT&T
 - Atmos Energy Corporation
 - AccessBank Texas
 - Allison Engineering Group
 - Allstate Corporation
 - American Eagle Harley-Davidson
 - Anytime Logistics, Inc.
 - Baylor Health Care System
 - Baylor Heart Hospital Denton
 - BBVA Compass Bank
 - Best Western Premier Crown Chase Inn
 - Bravo CC LLC
 - Caterpillar
 - City of Highland Village
 - Classic of Denton
 - Computer Services Incorporated (CSI)
 - CST Brands dba Couche-Tard
 - Dallas Mechanical Group
 - Delta Airlines, Inc.
 - Denton Chamber of Commerce
 - Department of Health & Human Services
 - Dillard's
 - Double Eagle Electric
 - Ecolab
 - Fidelity Charitable Grant
 - Fluor Corporation
 - General Electric
- \$1,000-\$4,999**
 - AccessBank Texas
 - Allison Engineering Group
 - Allstate Corporation
 - American Eagle Harley-Davidson
 - Anytime Logistics, Inc.
 - Baylor Health Care System
 - Baylor Heart Hospital Denton
 - BBVA Compass Bank
 - Best Western Premier Crown Chase Inn
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 - Denton Chamber of Commerce
 - Department of Health & Human Services
 - Dillard's
 - Double Eagle Electric
 - Ecolab
 - Fidelity Charitable Grant
 - Fluor Corporation
 - General Electric

THANKS TO OUR CORPORATE PARTNERS



- GOLD SPONSORS**
- 5 Star Rental
- DATCU Credit Union
- First United Bank
- Low Voltage Solutions, Inc.

- BRONZE SPONSORS**
- Safran Electrical & Power
- Sally Beauty Holdings, Inc.
- Sawko & Burroughs, P.C.

WE GIFTED LOCAL NONPROFITS **25** GRANTS TOTALING **\$850,000**



CAPITAL CAMPAIGN GIVERS

Joshua Ashford
Jo Ann Ballantine
Mark & Sarah Barber
Michael & Laura Behrens
Bill Utter Ford
John Cabrales
Jaime Carlin
The Charldean Newell Estate
Ray & Susan Croff
Mariella Cudd, Cudd Realty, Inc.
Dr. Mary Curtis & Mark Davis
DATCU Credit Union
Dr. Sheri Dragoo
Lyle & Lindy Dresher
Frank Dudowicz
Andy Eads
Chuck Engle
Dr. Carine Feyten & Chad Wick
Patrice Frisby
Robin Fox
Sharon Garrett
Dr. J.W. Giese
Zach & Monica Glenn
Richard Godoy
Michael Heines
Dr. Linda Holloway
Lee Howell
Joe & Cheryl Hutchison
Dr. Ling Hwey Jeng
Dr. Greg & Jackie Jackson

Bob Montgomery & Kit King
Sennett Kirk III
David & Renee Koontz
Brandon & Yesi McCleskey
Ernie & Barbara McCraw
Sherri McDade
Glen & Courtney McKenzie
Janie McLeod
Mark Merki
Jim & Linda McNatt
Dr. Bettye Myers
David E. & Ellen M. Painter
The Patterson Family
Tri & Micah Pazoureck
Mark Pullam
Andre Rheault
Nancie Rodems
David & Carol Rowley
Teresa Sato & Rick Wilkerson
Richard & Mary Sale
Greg Sawko
Jud & Pat Sherman
Stan & Carrell Ann Simmons
Dr. Neal & Debbie Smatresk
Mike & Vicki Smith
UMB Bank
Meliea Waschka
Dr. Jeff & Tami Willams
Joye Williams
Dr. Jamie Wilson

2017-2018

LEADERSHIP GIVERS



Mark Merki



David & Renee Koontz
Dr. Bettye Myers*
The Charldean Newell Estate
The Patterson Family



Ernie & Barbara McCraw
Zach & Monica Glenn
Joe & Cheryl Hutchison



Ray & Susan Croff
Dr. Carine Feyten & Chad Wick
Dr. Ling Hwey Jeng
Sennett Kirk III
Joe & Janet Mulroy
The Newman Foundation
David E. & Ellen M. Painter
Rob & Kimberly Seay
Mike & Vicki Smith

CHAIRMAN'S CIRCLE \$9,999-\$5,000

Carrie McDermott

Richard Tebo

Chris Watts

CAPSTONE PILLARS \$4,999-\$2,500

Joseph Bowe

Tony & Karen Clark

Donna Copper

Melinda Galler

Stanley Likens

Thomas Quinn

David & Carol Rowley

Jeff & Lori Woodbury

Dr. Don & Pat Edwards*

PLATINUM PILLARS \$2,499-\$1,000

Manoranjan Anbalagan
Carl Anderson
Sammie Baker
Roy Busby & Jo Ann Ballantine
Donna Barron
Evelyn Barthold
Michael & Laura Behrens
Heather Binnion
Dane Blankenship
Brennan Brashears
Drew & Lacey Briggs
Charles & Karen Brown
Shannon Bryan
April Cain
Marshall Caldwell
Eric Carlquist
Christy Caro
Charles & Kathy Carpenter
Julie Christensen
Carol Christian
Lenard Chumley
Brian Cree
Myra Crownover
Matthew Cullum
John Daniel
J. Ray David, Jr.
Marilyn Davis
Dr. Sheri L. Dragoo*
Carleton Ela
Glenn Farmer
Charles Ferrell
Brock Fischer
Paula Flowerday
James Fykes
Marsha Garcia
John Goss Jr.
Chase Greene
Donald Grimes
Matthew Haltom
J. Peyton Harrell
Gary & Pam Henderson

Don & Sue Henderson
James Henderson
Dr. Linda Holloway *
Jane Hopkins
Richard & Janice Huckaby
Kelly Hughes
(Thomas) Hutch Ice
Mary Jacoby
Joseph & Kristin Jones
Dr. William and Nancy Kamman
Alexander Kibner
Sennett & Carolyn Kirk
Heidi Knapik
Lawrence Kunke
Jonathan Land
Christopher Maccio
Susan McConocha
Al & Darlene McNatt
Jerry & Sue Morgan
Ivan Muzljakovich
Aaron Myers
Susan Nix-Passariello
John Novak
Michael Olaiz
Jorge Ortega
Fred & Patsy Patterson
Steven & Jenna Peterson
Guy & Janet Phillips
Sergay Poborka
Douglas Raplinger
Michael & Sonia Redwine
Dr. Harold & Pat Reed
Marty & Toni Rivers
Nancie Rodems
Kevin & Emily Roden
Tony Rodriguez
Gene & Barbara Ross
Karl Schnagl
Fritz & Renate Schwalm
Daryl Sekishiro

Melissa Shipe
Nydia & Robert Sigler
Donald & Karen Skokan
Erik & Stacey Smatresk
Dr. Marcia Staff*
Nathan Stafford
Adam Stewart
Kevin Stout
Philip Strange
Dr. Lynn & Lori Stucky
Randy & Kimberly Sudderth
Sarah Swanson
Artha & Dr. Glen Taylor
Britt Teczar
Rickie Thompson
John Tobin
Cathy Ueckert
Sandy Urich
Delores Van Dyke
Edna Vieyra
Seshubaba Vonnna Guru
Brittian Watson
Daniel Wigger
Karl Willard
Bob & Elizabeth Williams
James Williams
Steven Wittau
Robert Wolf
Robert Woodall
Amy Woods
Jeffrey Woods
Theodore Yan
Stephan Youngs
Mary Zackary
Shalin Zaveri
Carren Ziegenfuss

GOLD PILLARS \$999-\$750

Jennifer Bekker
Kendall Bonner
James Campbell
Cynthia Carey
Sean Chano
Rena Chedd
Scott Chowaniec
Lawrence Collister
Mike & Kathy Conduff
T. Miller Davidge
Marla Denham
Bobby Flobeck
Patrice Frisby*
Brian Glenn
Dalton & Donna Gregory
Sandra Hammond
Phoebe Hampton
Carrie Hatfield
Krista Hodge
David Humphreys
Diane Hyatt
Gregory & Jacqueline Jackson
Naveen Koduri
Matthew Marick
Mary Martin
Ernie & Wendy McGee
Mitesh Naik
Scott Newhouse
Michael Peace
Thomas Philips
Brisa Ponce
James Ricks
Delorus Rose
Tammy Schneck
Scott Sherman
David & Jean Stanley
Marianne Thompson
Fredrick Wade
Jodi Webb
Joseph White

* Donor through the Texas State Employee Charitable Campaign

FINANCIAL REPORTING

APRIL 1, 2017 - MARCH 31, 2018

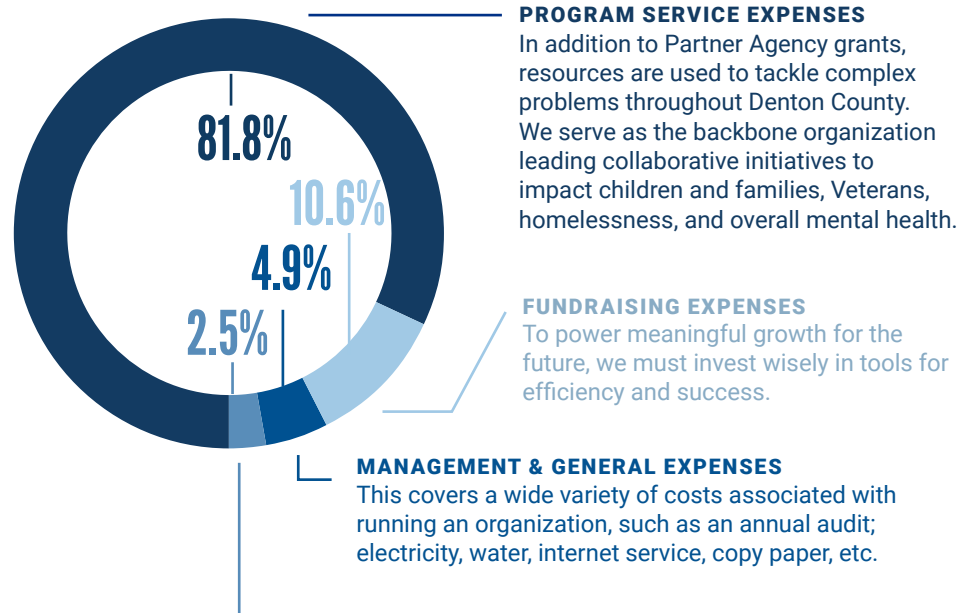
AUDITED FINANCIAL STATEMENTS

Expenses	<i>Mar. 31, 2018</i>	<i>Mar. 31, 2017</i>
Total Expenses	\$2,308,376	\$2,364,656
Public Support and Revenue	<i>Mar. 31, 2018</i>	<i>Mar. 31, 2017</i>
Total Public Support and Revenue	\$2,591,133	\$2,090,911

ASSETS	<i>Mar. 31, 2018</i>	<i>Mar. 31, 2017</i>
Cash & Cash Equivalents	\$1,160,127	\$1,065,144
Investments	\$215,350	\$131,441
Net Pledges Receivable	\$966,294	\$1,043,335
Accounts Receivable – Other	\$44,566	\$9,436
Prepaid Expenses	\$13,422	\$24,897
Property & Equipment	\$462,714	\$340,958

LIABILITIES & NET ASSETS	<i>Mar. 31, 2018</i>	<i>Mar. 31, 2017</i>
Accounts Payable	\$15,736	\$29,679
Designated Funds Payable	\$200,351	\$221,903
Real Estate Obligation Payable	\$150,000	\$150,000
Unrestricted Net Assets	\$1,221,500	\$1,101,236
Temporarily Restricted Net Assets	\$1,274,886	\$1,112,393
Total Liabilities & Net Assets	\$2,862,473	\$2,615,211

IRS FORM 990	
Program Service Expenses (81.8%)	\$1,889,031
Fundraising Expenses (10.6%)	\$245,485
Management & General Expenses (4.9%)	\$114,160
Capital Campaign Expenses (2.5%)	\$59,700
Total IRS Form 990 Expenses	\$2,308,376



See what GuideStar, the BBB Wise Giving Alliance and Charity Navigator have to say about Overhead Ratios at OverheadMyth.com



Full 2017 IRS Form 990 and 2017-2018 audited statements of financial position available at UnitedWayDenton.org

2017-2018 BOARD OF DIRECTORS



- | | | | | | |
|-------------------|---------------------|--------------------|--------------------|---------------|------------------|
| Josh Ashford | Dr. Mary Curtis | Sharon Garrett | Jacqueline Jackson | Janie McLeod | Patricia Sherman |
| Ashlie Bagley | Dr. Sheri L. Dragoo | Richard Godoy | Kit King | Mark Merki | Scott Sherman |
| Mike Ball | Andy Eads | Phoebe Hampton | Randall Langston | Mark Pullam | Debbie Smatresk |
| Dr. Derrell Bulls | Chuck Engle | Tim Harris | Dirk Maiwald | Andre Rheault | Jeff Williams |
| John Cabrales | Robin Fox | Dr. Linda Holloway | Sherri McDade | Randy Robison | Jamie Wilson |
| Mariella Cudd | Patrice Frisby | Lee Howell | Glen McKenzie | Nancie Rodems | |

EXECUTIVE COMMITTEE

- | | | |
|---|--|---|
| Board Chair
Lyle Dresher
<i>Texas House of Rep. District 64</i> | Community Investment Chair
Laura Behrens
<i>City of Denton</i> | Partnership Development Chair
Ellen M. Painter
<i>Texas Health Presbyterian</i> |
| Board Chair-Elect
Brandon McCleskey
<i>First State Bank</i> | Campaign Co-Chair
Jo Ann Ballantine
<i>Community Volunteer</i> | Marketing/Communications Chair
Ernie McCraw
<i>Retired, Sally Beauty Company</i> |
| Past Board Chair
Gregory J. Sawko
<i>Sawko & Burroughs, P.C.</i> | Campaign Co-Chair
Ray Croff
<i>Turtle Creek Financial</i> | Board Treasurer
Mark Merki
<i>Merki & Associates, P.C.</i> |
| | Campaign Chair-Elect
Micah Pazoureck
<i>Low Voltage Solutions, Inc.</i> | Board Secretary
Dr. Bettye Myers
<i>Retired, Texas Woman's University</i> |

STAFF & VOLUNTEERS



Gary Henderson President & CEO

VOLUNTEER HOURS: 1,315

VALUE OF VOLUNTEER TIME \$325,890

- | | | | |
|---|---|--|--|
| Vicki Smith
Chief Financial Officer | Liz Emerson, LMSW
Veterans Case Manager | Alicia McElroy, LMSW
Director of Education & Workforce Initiatives | Sonia Redwine, MPH, MCHES
Director of Health & Mental Health Initiatives |
| Nina Austin
Resource Development Coordinator | Katherine Gonzales
Homelessness Initiatives Coordinator | Nikki Perez, BSW
Veteran Community Navigator II | Emily Sibley
Resource Development Specialist |
| Courtney Cross
Director of Homelessness Initiatives | Kristin Jones, MBA
Director of Resource Development | Marci Pritts
Director of Communications & Outreach | Teddy Yan
Director of Financial Initiatives |
| Janel Eichhorn
Director of Marketing | Leah Jordan
Director of Community Impact | Emily Reagan
Resource Development Coordinator | Carren Ziegenfuss, LMSW
Veteran Education Facilitator |

Board & Staff photos generously provided by Eagleton Photography

We LIVE UNITED 4 Denton County

ONE

to help
CHILDREN & FAMILIES
SUCCEED

TWO

to guide and
SERVE VETERANS
AND THEIR FAMILIES

THREE

to advocate for overall
MENTAL HEALTH

FOUR

to make
HOMELESSNESS
RARE, BRIEF & NONRECURRING

#UNITED4DentonCounty

1314 Teasley Ln, Denton, TX 76205
UnitedWayDenton.org
P. 940-566-5851



United Way
of Denton County, Inc.



IMPROVING LIVES